





















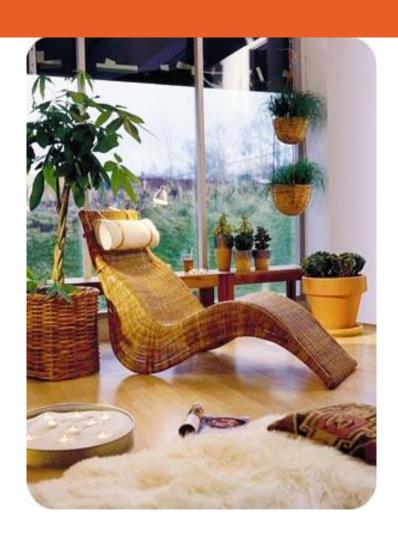








AGENDA



- IKEA Facts & Basics
- IKEA towards 2015
- Practical examples
- Conclusions



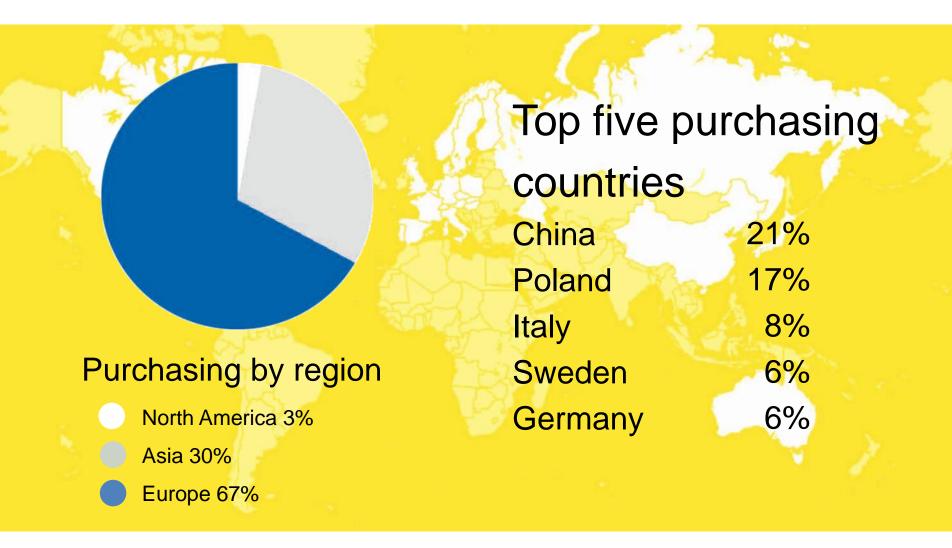
IKEA Facts F.Y. 2008



- 21,2 billion Euro sales FY 2008
- 128.000 co-workers
- 253 stores in 24 countries
- 1380 Suppliers in 54 countries
- 49 factories in 11 countries
- 38 distribution centres in 16 countries



IKEA AT A GLANCE





Low price – but not at any price

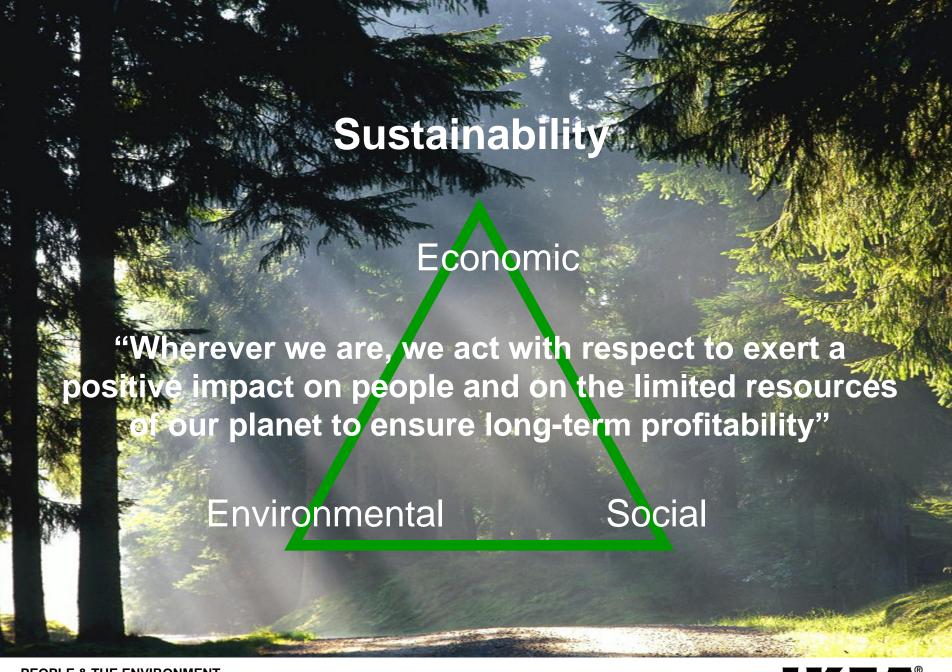
The IKEA vision is to create a better everyday life for the many people.

That includes our customers, co-workers and the people who produce our products.





"For the past 60 years IKEA has been doing all the right things, before we even knew the word "Sustainability"





GROWING WITH CARE......

EIGHT COMMITMENTS to 2015

- Lower costs through simplicity and cost consciousness
- New stores in emerging markets
- A home furnishing offer for different customer needs
- Stores with the customer and coworker in focus
- Reaching more customers at lower cost
- A stronger partnership with our suppliers
- People developing the business and the IKEA values
- Sustainability becoming an integral part of the business



SUSTAINABILITY BECOMING AN INTEGRAL PART OF THE BUSINESS

"Communication about our social and environmental efforts will become an important part of the IKEA communication strategy"

"We will conduct our business in such a way that we are at the forefront and a leading example in conducting our business with the least possible impact on the environment"



Sustainability Input Focus areas FY10-12

- Solutions for a sustainable life at home
- Sustainable use of resources
- Minimizing our carbon footprint
- Social Responsibility
- Transparency to all stakeholders





business opportunity!

Economising is part of our nature

- No more material than necessary "More from Less"
- Renewable, reclaimed and recyclable materials
- Self-assembly furniture makes recycling and reusing easier







Forestry know-how is vital

IKEA forest specialists help to source more wood from forests certified as responsibly managed.

And we have learned how to make the best use of trees.









Cotton –

Water & chemical management



Results so far;

- •Reduction of pesticides 45%
- •Reduction of use of water resources 40%
- Reduction of use of chemical fertilisers 32%
- Increased GM for farmers

- By 2015 we will save 10,2 trillion liters of water
- and save 9 million Kg of pesticides and 265 million Kg of agro chemicals





Rain water harvesting

- Roofs on Stores & Warehouses
- Flushing toilets
- Saves Water and Energy







FINAL WARNING

According to yesterday's UN report, the world will be a much hotter place by 2100. This will be the impact

RAINFOREST

MOST OF LIFE IS EXTERMINATED



PROFITS AT 900 COMPANIES (9.74)

BEWARE OF THOSE

COMPANIES STILL NEED TO DO (9.25)

ORRIED.

BusinessWeek

SPECIAL REPORT GLOBAL WARMING

The **Economist** The Blair leadership crisis

The new boss at Ford

Fancy a Swedish model?

eenhouse **E**ff An honest in-flight announcement Catastrophe looms in Darfur

r: More Hot Summers Ahead



Why Business Is Taking It So Seriously



The heat is on A special report on climate change









So Do the Games We Play

Time to Pay Attention

BARRY ZITO MEETS BARRY BONDS THE HEART OF WRESTLING BILL WALSH'S WORLD

IKEA will reduce impact on climate

Reducing emissions requires smart thinking in many areas.

Less air means fewer emissions.





Flatpacks mean we transport only the minimum amount of air.



IGR - IKEA Goes Renewable

- All stores, warehouses, offices and Swedwood factories
- The direction is to 100% renewable energy
- Improve energy efficiency by 25^c

Results 2008:

- 47% renewable
- 11% energy reduction (vs 2005)
- 20 mio euro in annual savings



Supplier Energy Efficiency Project

- Increase home furnishing supplier energy efficiency by 30%
- Reduce total cost and decrease CO2 emissions at our suppliers
- Increased competitiveness of IKEA and our suppliers





Store

"Big size" = The foundation/The corner stones



Store "Big size" = The foundation/The corner stones

IMPROVEMENT

#1

Put that thing in a smaller box

About 40 years ago, we took the legs off this table and its box got 80% smaller. Suddenly, we could transport ## tables where only ## fit before. Fewer shipments meant fewer trucks on the road, less fuel used, and reduced carbon emissions.

That's better. And that was just the start.

Today ##% of IKEA products are flatpacked – from tables and chairs to vacuum-packed pillows. Each year that saves ## barrels of oil and reduces carbon emissions by ##%. That's the equivalent of taking ## cars off the road. And it all started by taking the legs off this table in 195?.

from the NEVER ENDING list





Challenges

- Rail for Gods Transportation within EU
- Clear and Long-Term financial support on Renewables within EU





Conclusions



- Sustainability in the DNA of the company
- Full integration in business strategies
- Cost savings as result
- EU support needed on Rail and Renewables



For future generations......



www.ikea.com

